

ACFCC 0201326 to
ACFCC 0201328

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

BUSINESS PLAN
ENHANCED

ACFCC 0201438

Memorandum

To: Ron Blake
Pat Engels
Brian Gilomen
Don Goens
Jon Toops
Bob Wasserman

CC: Beth Cross
Pat Van Tiem
Dick Shaw
Jon Findley
Dave Niles (CBS)

From: Tom Wilson

Date: June 6, 1997

Re: Draft #11 of the EBS 1998-2000 Strategic Plan

REDACTED

ACFCC 0201440 to
ACFCC 0201453

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

CONFIDENTIAL

Preliminary outline of two growth options

AMERITECH

Discussion Draft
November 6, 1997

This report is solely for the use of client personnel.
No part of it may be circulated, quoted, or reproduced for
distribution outside the client organization without prior
written approval from McKinsey & Company.

This material was used by McKinsey & Company during an oral
presentation; it is not a complete record of the discussion.

CONFIDENTIAL

CBS Product Summary

AMERITECH

Draft document

November 5, 1997

This report is solely for the use of client personnel. No part of it may be circulated, quoted, or reproduced for distribution outside the client organization without prior written approval from McKinsey & Company.

ACFCC 0201659 to
ACFCC 0201675

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission



Ameritech's Out-Of-Region Interconnection Strategy

July 17, 1997

REDACTED

**Joan C. McGrath
Director - Regulatory Affairs**

ACFCC 0201676

Privileged and Confidential

ACFCC 0201677 to
ACFCC 0201682

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission



Meeting Customer Needs Nationwide

Local Resale Meeting
December 17, 1996

ACFCC 0201683

*CONFIDENTIAL: Not for disclosure outside of
Ameritech*

ACFCC 0201684 to
ACFCC 0201692

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

CBS Strategy

REDACTED

ACFCC 0201693

ACFCC 0201694 to
ACFCC 0201696

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission



Telecommunication Services

Geographic Expansion

June 17, 1996

- Revised -

June 20, 1996

Confidential

Solely for use by employees of Ameritech companies who have a need to know
Not to be used by any other person without prior written authorization

ACFCC 0201698 to
ACFCC 0201729

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

UAL

BTN CALIFORNIA DATA RECONCILIATION

REDACTED

ACFCC 0201732 to

ACFCC 0201737

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Christine Larson /AIT5 6/17/98 10:39

MESSAGE

Subject: New Org

Creator: MIKE MULLARKEY ///US/MCI/AMRTCH1

REDACTED

ACFCC 0201739 to
ACFCC 0201742

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Christine Larson /AIT5 6/17/98 10:29

Page 1

MESSAGE

Dated: 12/29/97 at 17:53

Subject: FWD: MLA-OOR Billing Facts

Contents: 3

Creator: KAREN GOULD ///US/MCI/AMRTCH1

REDACTED

ACFCC 0201743

ACFCC 0201744 to
ACFCC 0201745

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Christine Laddell AITE 6/17/99 10:19

MESSAGE

Subject: FWD: Out of Region Legal Strategy
From: MARC LIFTON US MOI AMFTHI

REDACTED

AMERITECH COMMUNICATIONS, INC.

Management Committee Presentation Out-of-Region Strategy

**Steve Nowick
March 18, 1996**

CONFIDENTIAL

ACFCC 0201748 to
ACFCC 0201765

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Southwestern Bell Resale



REDACTED

ACFCC 0201766

Privileged and Confidential

+

ACFCC 0201767 to
ACFCC 0201789

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Confidential

Ameritech leads BOC's in CLEC strategy

REDACTED

June 3, 1998

Page 1

ACFCC 0201790

ACFCC 0201791 to
ACFCC 0201798

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

DRAFT
October 26, 1997
Confidential

AADS Business Strategy

ACFCC 0201800 to
ACFCC 0201801

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Project Trailblazer

November 19, 1997



ACFCC 0201803 to
ACFCC 0201813

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Discussion Draft - Confidential

11/12/97

Project Trailblazer

December 15, 1997

ACFCC 0201814



CONFIDENTIAL INFORMATION: Not for disclosure outside of Ameritech.

ACFCC 0201815 to
ACFCC 0201818

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

DRAFT
October 26, 1997
Confidential

AADS Business Strategy

REDACTED

ACFCC 0201819

ACFCC 0201820 to
ACFCC 0201821

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

REDACTED

MR

FOLLOW THE

ACFCC 0201823 to
ACFCC 0201823

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Custom Business Services Managed Services Billing Project & Managed Local Access Reseller Billing

7/8/97

Bob Sharkey

Managed Services Marketing

312-364-3546

CONFIDENTIAL

Solely for use by Ameritech employees who have a need to know.
Not to be disclosed by any other person without prior authorization.

ACFCC 0201824

JUL 21 '97 09:30 FR AMERITECH

312 364 3538 TO 94602789

P.02/09

ACFCC 0201825 to
ACFCC 0201831

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Critical 1997 CBS Billing Initiatives

May 2, 1997

ACFCC 0201833 to
ACFCC 0201848

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission



Interfaces for Providing CLEC Access to Pacific Bell Operations Support Systems Functions

September 11, 1997

ACFCC 0201850 to
ACFCC 0201857

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

REDACTED

MLA Billing

Billing Alternatives

April 29, 1998

ACFCC 0201859 to
ACFCC 0201869

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Agenda

REDACTED

Managed Local Access

REDACTED

ACFCC 0201872 to
ACFCC 0201874

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

TEXT
Subject: MLA Nationwide Billing Follow-up
Creator: Steven Kopp /AIT2

Dated: 3/11/98 at 15:02
Size: 1578 bytes

All,

REDACTED

Steve Kopp
(312) 364-3930

ACFCC 0201875

REDACTED

REDACTED

ACFCC 0201878 to
ACFCC _____

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

CR Admin

REDACTED

ACFCC 0201879

ACFCC 0201880 to
ACFCC _____

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission



CBS Managed Local Access Billing Solution

March 12, 1998

ACFCC 0 201882 to
ACFCC 0201898

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission



Recap of Original Assumptions

REDACTED

P.06

3123643485 TO 918477655213

FEB 24 '98 11:52 FR AMERITECH MARCOM

ACFCC 0201899

ACFCC 0201900 to
ACFCC 0201911

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Business Requirements Package
Ameritech Managed Local Access

April 1998 Release

January 12, 1998

REDACTED

01/23/98

Confidential: Disclose and distribute solely to
Ameritech employees having a need to know.

i

ACFCC 0201912

ACFCC 0201913 to
ACFCC 0201935

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission

Billing Vendor Selection

REDACTED

ACFCC 0201937 to
ACFCC 0201938

have been redacted in
full because they
contain confidential
information subject to
the protective order
in CC Docket
No. 98-141 before the
Federal Communications
Commission